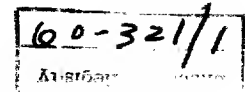


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MEMORANDUM FOR THE FILE:



At DCI's request I called Mr. Hart on 6 January 1960 and expressed the Director's deep regrets that he would be unable to accept the invitation to address the Illinois Manufacturers' Association on March 8, 1960. Mr. Hart expressed his regret that the DCI would be unable to join them and stated he might invite him at a later date in hopes that he would find himself in a position to meet with their association.



STAT

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410115

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Executive Report

1051-321/1

Mr. Dulles:

In accordance with your request, I talked to Mr. E. Edgerton Hart, Secretary of the Illinois Manufacturers' Association, and informed him that you would be unable to accept his invitation to speak at a dinner meeting of the Association on January 19th. I expressed your appreciation for his kind invitation and advised him that you might be able to accept for March 8th but that you would be unable to commit yourself definitely on this date until shortly after the first of the year. I have put this matter in our suspense file and we will talk to you about it in late December or January.

FMC

4 November 1959

*Suspense - 18 December*

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MEMORANDUM FOR: Mr. Dulles

Mr. Hart called me on 31 December and wonders if you are going to be able to now accept firmly the invitation to address the Illinois Manufacturers' Association at a dinner meeting on March 8th.



FMC  
4 January 1960  
(DATE)

STAT

FORM NO. 101 REPLACES FORM 10-101  
1 AUG 54 WHICH MAY BE USED.

(47)

Mr. Dulles:

STAT The other day Mr. E. Edgerton Hart, who is the Secretary of the Illinois Manufacturers' Association, came into the office and extended to you an invitation to address a dinner meeting of the Association on either January 19 or March 8, 1960. Mr. Hart was introduced to me by "Squirrel" Ashcraft who has known him for a number of years. According to "Squirrel" and to records [redacted] [redacted] the Illinois Manufacturers' Association is a highly reputable organization composed of all of the presidents, chairmen of boards and other high officials of the important manufacturing companies of Illinois. It corresponds to the National Association of Manufacturers' on the local Illinois level and some of the members of the Illinois Association are also members of the NAM.

According to Mr. Hart, your brother, Charlie Wilson and Wilbur Brucker have addressed the Association on previous occasions and Arthur Summerfield and Maurice Stans are both scheduled to address dinner meetings in the near future. If you accept, you would be the only speaker at a dinner to be held at the Palmer House in Chicago at which there would be about 500 in attendance. I told Mr. Hart that I would check with you to see if you could accept this invitation and would let him know as soon as possible. I have also attached a copy of the letterhead of the Illinois Manufacturers' Association which lists a number of their officials some of whom may be known to you.

Stan Grogan thinks this is a good group and since you have not been to Chicago for about three years, he thinks it advisable to accept. However, in view of the fact that you are addressing the NAM in New York in early December, he recommends against the January date and suggests holding off making a firm commitment for March 8 until a little later on.

[redacted]

PMC

28 October 1959

Attachment:

EXECUTIVE SECRETARY *Imitation*



CENTRAL INTELLIGENCE AGENCY  
WASHINGTON, D. C.  
OFFICE OF THE DIRECTOR

60-321

Mr. E. Edgerton Hart, Secretary  
Illinois Manufacturers' Association  
200 South Michigan Avenue  
Chicago 4, Illinois

Dear Mr. Hart:

Mr. [ ] has conveyed to me your kind invitation to address a dinner meeting of the Illinois Manufacturers' Association on either January 19 or March 8, 1960.

I appreciate your asking me to join you and I should very much like to do so if possible. However, I find that I cannot make the January 19 date and it is a little early for me to predict with certainty that I will be able to meet with your group on March 8th, since I may be out of the country at that time. I wonder if I might, therefore, take your good invitation under advisement and give you a definite answer no later than shortly after the first of the year.

Sincerely,

Allen W. Dulles  
Director

Letter not sent.

Per DCS request, a

conveyed this information to Mr. Hart via telephone on 29 October.

He will check back with me between

Christmas + New Year and hope for confirmation of DCS occurrence by around the 1st of the year.

Executive Registry

60-221

Mr. E. Edgerton Hart, Secretary  
Illinois Manufacturers' Association  
200 South Michigan Avenue  
Chicago 4, Illinois

Dear Mr. Hart:

Mr. [ ] has conveyed to me your kind invitation to address a dinner meeting of the Illinois Manufacturers' Association on either January 19 or March 8, 1960.

I appreciate your asking me to join you and I should very much like to do so if possible. However, I find that I cannot make the January 19 date and it is a little early for me to predict with certainty that I will be able to meet with your group on March 8th, since I may be out of the country at that time. I wonder if I might, therefore, take your good invitation under advisement and give you a definite answer no later than shortly after the first of the year.

Sincerely,

Allen W. Dulles  
Director

O/DCI [ ] rad 28 Oct 59

Distribution:

Orig - Addressee  
1 - DCI  
1 - Col. Grogan  
1 - FMC  
1 - AAB  
1 - ER

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200 SOUTH MICHIGAN AVENUE • CHICAGO 4 • WABASH 2-0224



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1953 - SIXTY-SIX YEARS OF SERVICE TO ILLINOIS INDUSTRY - 1959

UNCLASSIFIED		CONFIDENTIAL		SECRET	
CENTRAL INTELLIGENCE AGENCY OFFICIAL ROUTING SLIP					
TO	NAME AND ADDRESS		INITIALS	DATE	
1	[Redacted]				
2					
3					
4					
5					
6					
ACTION		DIRECT REPLY		PREPARE REPLY	
APPROVAL		DISPATCH		RECOMMENDATION	
COMMENT		FILE		RETURN	
CONCURRENCE		INFORMATION		SIGNATURE	
<b>Remarks:</b> This is data on the Illinois Manufacturers Assn. you are interested in. The letter head lists these officers.					
FOLD HERE TO RETURN TO SENDER					
FROM		SS AND PHONE NO.		DATE	
[Redacted]		[Redacted]		[Redacted]	



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1893 - A SIXTY-SIX YEARS OF SERVICE TO ILLINOIS INDUSTRY - 1959

# The Illinois Manufacturer



A DIGEST OF DEVELOPMENTS OF  
CURRENT INTEREST TO ILLINOIS INDUSTRY

Published Monthly

by the Illinois Manufacturers' Association, 200 So. Michigan Ave., Chicago 4, Illinois

August, 1959

## Report To Management



Panel of IMA spokesmen on the job at Springfield and Washington who participated in a series of district legislative meetings during May and June with the purpose of giving executives of member firms first-hand information regarding State and Federal legislation. From left: E. Russell Bartley, Industrial Relations Director; Joseph R. Barnes, Taxation Director; E. Edgerton Hart, Secretary; James L. Donnelly, Executive Vice-President; Merle R. Yontz, President (President LeTourneau-Westinghouse Co.); Richard W. Jones, Legislative Director; John Harrington, Associate Counsel and Gordon Straehan, Public Relations Director.

## General Assembly Sets New Record

**D**URING the 71st session of the Illinois General Assembly which adjourned on July 1, 2,699 bills and 313 resolutions were considered. This sets a new record for the introduction of bills. More than half of these measures (1,815) were on the IMA docket as affecting the interests of member firms.

### IMA "On the Job"

A bulletin was sent to member firms on July 1, 1959, entitled, "What Happened at Springfield?" in which was embraced a digest of bills of general interest considered by the Legislature. (Copies of that bulletin are available upon request of our Chicago office.) In that bulletin it was stated that the Legislature generally was cooperative with Illinois manufacturing industry; that no proposal seriously inimical to the welfare of Illinois industry was enacted; and that the IMA continued to assert the leadership which it has maintained for sixty-six years as a militant and recognized spokesman for Illinois manufacturing industry.

### Did Not "Just Happen"

The IMA has received several hundred letters from executives of member firms commending the legislative work of the Association. One of them reads in part as follows:

"My firm is a charter member of the IMA; therefore we can speak with assurance when we say that the IMA has been continuously guarding the interests of Illinois manufacturers at Springfield since 1893. During that period no legislation injurious to the manufacturing industry has been adopted. The good legislative climate which exists in this State, as far as the manufacturing industry is concerned, did not 'just happen.'"

"This is a phenomenal record of accomplishment. It is one of the primary reasons why Illinois has become a great industrial state.

"The strength of the Association lies in its willingness to stand up and be counted on every issue that comes up in the Legislature. Furthermore, it supports those who support it and fights those who are opposed to it."

### What Legislation Means to Industry

A survey on the subject of "What Makes a Good Plant Location?" conducted recently by the publication, MILL & FACTORY, among industrial firms of all types and sizes included the following question—"If you had your choice of a new plant location, in which



**"Report to Management" legislative luncheon, Pick-Congress Hotel, Chicago, Friday, June 5th.**

state would you put your plant?" Answer: "1st choice—Illinois."

From the standpoint of state laws affecting the manufacturing industry, Illinois is certainly in an enviable position. The above survey reflects that fact.

#### **Look at the Record**

Notwithstanding the fact that the labor lobby at Springfield is one of the most aggressive in the country, and notwithstanding the fact that that group has aligned itself with one of the principal political parties, no controversial labor legislation affecting the manufacturers of this State has passed the Legislature for over thirty years. Labor agents are successful in blocking constructive legislation sponsored by business groups, but they have been completely unsuccessful in passing restrictive legislation opposed by the IMA.

#### **Tax Climate Favorable**

From the standpoint of state tax burdens affecting Illinois industry, the State is also in an enviable position. It is a significant fact that Illinois is one of the very few states in which no state income tax, on either corporate or personal income, is in effect. (Thirty-five states now have a state income tax law.) The IMA has taken the leadership in successfully resisting efforts to change the Illinois State Constitution to legalize an income tax as well as to open the door to many other forms of taxation.

#### **Conference Method Continued**

The conference method of making changes in the Workmen's Compensation, Occupational Diseases and Unemployment Compensation Acts, which has been in effect since those laws were placed on the statute books, was successfully continued this year. The IMA is sending separate bulletins on these subjects to member firms.

#### **Thanks to Legislators**

The good record at Springfield was made possible through the cooperation of many members of the Illinois General Assembly. As indicated in our bulletin of July 1, heretofore referred to, the House of Representatives was dominated by labor agents and practically any

measure sponsored by that group was passed by the House. However, there were many objective, conservative legislators in the House who were cooperative with the viewpoint of industry. In the Senate, fortunately, the conservative element still has a very slight majority. The leadership, assistance and the votes of the majority of the members of the Senate, and particularly of the members of the Industrial Affairs Committee and Revenue Committee of that body, made possible the defeat of a multitude of unsound and costly measures opposed by the IMA.

The IMA has the voting records of all of the legislators on every controversial issue considered by the Legislature. We hope that executives of member firms will ask us for the voting records of the legislators from their districts. We hope particularly that in those instances where the legislators have voted in accordance with the convictions of executives of member firms that they will communicate with them promptly and indicate their gratitude. **THIS IS HIGHLY IMPORTANT.**

### **Garnishment Exemption Increased to \$45**

The Illinois Legislature passed a new Garnishment Act, (H.B. 1284) which was approved by the Governor on July 22. The Garnishment Act of 1872 was repealed. The new measure provides for an exemption from garnishment of \$45 per week, irrespective of the marital status of the judgment debtor.

Heretofore, the exemption for a person who is not the head of a family was \$25 per week, and for the head of a family the exemption was \$40.

### **Constructive**

Harold Byron Smith, President of the Illinois Tool Works, Chicago (First Vice-President of the IMA), in a recent mailing to all employees submitted a list of individual employees serving in various civic capacities. Mr. Smith stated in part:

"We are proud of them and urge everyone who can do so to take a more active part in his local government and other activities. It is only through the participation of alert people of the highest calibre that we can assure our children the same heritage that came to us. The list is a very small sampling of those who are now active. Within the next few months, the ITW Public Relations Department will make a more complete list to be published in a subsequent report to you."

The mailing, the third of a series, also listed the names and addresses of the Members of Congress and of the Illinois State Senate and Illinois House of Representatives representing the Districts in which the three plants of the company are located.

## Unusual Service

During the six months' legislative session at Springfield which ended on June 30, Richard W. Jones, Director of the IMA Legislative Department, not only attended every single session of the Legislature during that period and participated in innumerable hearings and conferences, but also appeared as a witness for the IMA at thirty hearings on more than two hundred specific bills.



Mr. Jones, who is serving his fifth year with the IMA, earned the respect and confidence of all the members of the Illinois General Assembly.

## Selection of Labor Arbitrators

The selection of an arbitrator for the settlement of a labor dispute is most important.

I.M.A. is compiling a file covering the qualification and performance of arbitrators who serve manufacturers in Illinois. Information regarding the qualifications and acceptability of arbitrators is secured by means of a questionnaire which has been developed by the I.M.A. Industrial Relations Department.

Members who have had to resort to arbitration who have not advised us of their experience with the arbitrator involved are urged to request copies of forms to fill out and return. This will be of great assistance in developing our file on this subject.

Members who are considering the selection of arbitrators for the settlement of a labor dispute may find it advantageous to call the I.M.A. Industrial Relations Department to secure the opinions of other members relative to the acceptability and performance of arbitrators in question.

Such material is used with care in counseling members who seek information about arbitrators. The identity of the source is not revealed.

## Invitation to a Heart Attack

The following commandments for an "Invitation to a Heart Attack" were outlined by Oliver E. Byrd in a Textbook of College Hygiene:

Always let your job come first; make personal considerations secondary.

Go to the office evenings, Saturdays, Sundays and holidays.

Take the briefcase home on the evenings when you do not go to the office so that you can review completely all the troubles and worries of the day.

Always plan a conference for the meal hour so that you do not eat a restful, relaxing meal.

Never take all the vacation time that is provided for you.

Never delegate responsibilities to others, but carry the entire work load yourself at all time.

## Rejection of Admiral Strauss as Secretary of Commerce a Shameful Act

"The Senate defeat of Admiral Strauss as Secretary of Commerce was a shameful act, a disgrace to the Senate and to its Democratic leadership. It proves that even Senators can be personal, vindictive, and petty—willing to dishonor a man who has served his country longer and with greater honor than the Senators who voted against him. As one editor expressed it, 'We say to Admiral Strauss, be of good cheer, you have been judged by your inferiors and found to be their superior'."

This is an excerpt from the Washington Newsletter of Congressman Noah M. Mason, of the 15th Illinois District, which, it is believed, reflects the viewpoint generally of Illinois manufacturing executives.

### Confirmation Urged By IMA

On June 3, 1959, when the question of the confirmation of Admiral Strauss was up for consideration in the United States Senate, James L. Donnelly, Executive Vice-President, wrote to Senators Douglas and Dirksen as follows:

"Normally the Illinois Manufacturers' Association does not undertake to intrude into the question of appointments. However, because of the fact that the Secretary of Commerce is presumed to be the spokesman for industry and business in the Federal Administration, I have concluded to express our views to you in relation to Mr. Strauss.

"Our inquiries indicate that Mr. Strauss is in every way qualified to reflect the viewpoint of industry and business as well as the interests of the public at large. He has an excellent background of experience and understanding of the problems of business and commerce. He is articulate and courageous, a man of unquestioned integrity, and seems eminently qualified for the assignment as Secretary of Commerce.

"I feel sure you will agree that the businessmen of the country are warranted in suggesting to a current administration, whether it be Democratic or Republican, that the person who is selected as Secretary of Commerce should be qualified to properly reflect the viewpoint of industry and business in the councils of government. Certainly Mr. Mitchell, in his capacity as Secretary of Labor, is a diligent, articulate advocate of the viewpoint of labor. I think that all elements in our economy—business, labor, agriculture, consumer, etc.—are fortunate in having a man like Mr. Strauss available for public service. I am sure that his acceptance of this assignment represents a tremendous sacrifice to him, financially and otherwise.

"The manufacturers of this State, insofar as I have been able to determine their views upon this subject, are very much in favor of the confirmation of Mr. Strauss; and I earnestly hope, Senator, that you may conclude to vote in the affirmative upon this question."

Senator Dirksen voted for the confirmation and Senator Douglas against.

## LEGISLATIVE SUMMARY

The following is a brief digest of bills of general interest considered by the session of the Illinois Legislature which adjourned on July 1. Additional information regarding these measures or any other measures considered by the Legislature may be secured upon inquiry of the Chicago or Springfield offices of the IMA.

### Relating to Employment—

#### BILLS NOT PASSED

- H.B. 2—To create an Illinois equality of job opportunity commission (FEPC).
- H.B. 46—To require employer to provide check cashing facilities.
- H.B. 61—To establish payment for disability due to sickness.
- H.B. 347—To remove limitation on recovery for wrongful death.
- H.B. 495—To create an Illinois equality of job opportunity commission (FEPC) also covering alleged discrimination because of age.
- H.B. 501—To set up an Illinois equality of employment opportunity for the aged commission.
- H.B. 502—Equal pay bill.
- H.B. 509—Transfer of pension and retirement credits by employer on change of employment.
- H.B. 887—To establish commission to investigate labor-management practices in Illinois.
- H.B. 1095—Weekly payment of wages.
- H.B. 1116—Collective bargaining for municipal employees.
- H.B. 1117—Collective bargaining for county employees.
- H.B. 1202—To prevent racket picketing.
- H.B. 1319—To create state labor relations board.
- S.B. 36—Illinois equality of job opportunity commission (Same as H.B. 2).
- S.B. 196—Amend one-day-rest-in-seven act.
- S.B. 278—To prevent discrimination in employment because of age.
- S.B. 279—Equal pay (Senate version).

#### BILLS PASSED

- S.B. 931)—Conference amendments to the workmen's 932) compensation and occupational diseases 933) acts.
- S.B. 953)—Governor's advisory board amendments to
- H.B. 391) the Illinois unemployment compensation act.

### Relating to Taxes—

#### BILLS NOT PASSED

- H.B. 84—Tax of 2% on net income of corporations.
- H.B. 148—Increase franchise tax on corporations 100%.
- H.B. 190—Capital stock tax on foreign corporations.
- H.B. 200—To limit assessments to equalized 55% of (thru 273)—valuation.
- H.B. 714—To place equalization of assessments between townships in the department of revenue.
- H.B. 900—Tax on oil production.
- H.B. 1141—Placed service occupations under sales tax.
- H.B. 1142—Placed service occupations under use tax.
- H.B. 1143—Use tax on remodeling and repairing.
- H.B. 1144—Sales tax on remodeling and repairing.
- H.B. 1145—Put sales tax of 3% on goods on special order.
- H.B. 1146—Put use tax of 3% on goods on special order.
- H.B. 1649—Increase corporation franchise tax 250%.

#### BILLS PASSED

- H.B. 281—Multiplier for local property taxes can only be changed in quadrennial assessment years.
- S.B. 733—Increases use tax 1/2%.
- S.B. 734—Increases sales tax 1/2%.

### Miscellaneous—

- S.B. 46—To reorganize state code departments. Defeated.
- S.B. 167—To amend Scaffold Act. Defeated.
- S.B. 1024—Covered rental of tangible personal property under use tax. Defeated.
- S.B. 1025—Covered rental of tangible personal property under sales tax. Defeated.
- H.B. 1284—Increases garnishment exemption. Passed.
- H.J.R. 13—Provided for annual sessions of legislature. Defeated.

## IMA Opposes Cook County Re-Zoning Amendment

Representatives of a special zoning committee of the Illinois Manufacturers' Association participated in special hearings of the Cook County Zoning Board of Appeals at Chicago in June and July to oppose the proposed comprehensive re-zoning amendment for the county's unincorporated areas.

Erwin Schulze and Tom Ward, both of Stevenson, Conaghan, Hackbert, Rooks & Pitts, are acting as counsel to IMA during the hearings, and expert witnesses presented by IMA have included Karl Nagler of Peoples Gas, Light and Coke Company, Nicholas Manfred of Chicago District Pipeline Company and James William Fehnel, consultant from Bethlehem, Pa.

### Threatens Industry

IMA's committee said the proposed amendment is a serious threat to the county's industrial development and would subject industries to:

- Harassment for alleged violations of noise, smoke, odor and other standards;
- Payment of heavy fines;
- Burdensome expenditures for reconstruction;
- Necessity for relocation of plants;
- Need for abandonment of plans for expansion, and
- Restriction upon constructing plants on previously purchased sites.

### Performance Standards Impractical

Under the proposed Cook County plan, "performance standards" would take the place of the more traditional "use lists" found in zoning ordinances throughout the country.

The IMA zoning committee questioned this procedure, which grew out of a like provision in the Chicago zoning ordinance. The committee said it does not think performance standards will work in either the city or the county.

### Free Booklet Available

Witnesses indicated IMA will continue to support the move for a comprehensive, effective and proper zoning law for Cook County, but opposes the proposed comprehensive amendment in its present form.

A detailed study of the proposed amendment has been prepared by the IMA zoning committee and printed in booklet form. Interested firms may obtain free copies through IMA's Chicago headquarters.

## Manufacturing Industry Sets a New Safety Record

1958 accident statistics again show that people are much safer at work than they are at home or on the highways. This is especially true of workers employed in manufacturing plants.

### Two I.M.A. Officials Grow with Their Jobs



Thirty years ago last October, when James L. Donnelly joined the Illinois Manufacturers' Association staff as executive vice president, this picture at top was taken with Donnelly (left) and the young man who was then his secretary, Hans E. Lehmann, sitting on the other side of the desk. Picture at bottom, taken recently, shows the same two men and the same desk. Donnelly is still executive vice president, top ranking full time staff member. Lehmann, now assistant secretary and assistant treasurer, is approaching his 50th year with the organization.

Reproduced from the financial section of the Chicago Tribune of Friday, May 15, 1959.

In 1958 there were 13,300 work fatalities in the United States with only 1,800 of these occurring in factories, while 29,200 were killed away from work. 17,000 persons were killed in motor vehicle accidents, 5,800 at home, and 6,400 in non-motor public accidents.

Of the 4,100,000 disabling injuries, 1,800,000 occurred at work, with only 340,000 in factories. There were 900,000 disabling injuries at home, 600,000 in motor vehicle accidents, and 800,000 non-motor public accidents.

The injury rate, fatal and non-fatal, among workers in manufacturing plants established a new low record in 1958.

Year	Injury Rate per million employee-hours
1948	17.2
1949	14.5
1950	14.7
1951	15.5
1952	14.3
1953	13.4
1954	11.9
1955	12.1
1956	12.0
1957	11.4
1958	10.7

## Statistics of Corporate Income And Operations—1956-1957

A new *Statistics of Income* volume containing financial data on American corporate business activity during 1956-57 has been issued by the Internal Revenue Service. This book—the only report of its kind based on corporation income tax returns—contains profit and loss statements, balance sheet data, and income tax liability, classified by industrial groups.

By consulting this report you may compare your company's gross sales, compensation of officers, advertising costs, rent expenses, and depreciation deduction with similar items for other firms in your industry. These basic reference statistics are for corporations with accounting years ended in the period July 1, 1956 to June 30, 1957.

The *Statistics of Income, 1956-57, Corporation Income Tax Returns* may be purchased for \$1.25 from the U. S. Department of Commerce, 226 W. Jackson Blvd.—Room 1302. Chicago 6, Illinois. Remittance should accompany your order.

## Manufacturing Leads Employment Rise

A sharp rise in manufacturing employment has been the dominant factor in the steady improvement in Illinois business conditions during the past several months.

Total non-agricultural employment in the state has risen from a low of 3,307,600 in January of this year to a figure of 3,419,900 for the month of May.

### T.E.B. Suspended

The weekly average number of unemployed workers insured by unemployment compensation rose to a peak of 175,940 in April, 1958, but in the week ended June 27, 1959, this figure had dropped to 61,451.

Illinois workers in the two years from July, 1957, through June, 1959, received a total of \$339 million in benefits under the state unemployment compensation program. Of this amount, \$43 million was paid in the year from July, 1958, through June, 1959, under the Temporary Emergency Benefits program to workers who had exhausted their regular benefits.

Average monthly insured unemployment dropped from a high of 6.54 per cent in April, 1958 to 2.46 per cent in June, 1959, more than 30 per cent below the national average of 3.6 per cent.

As a result of the upturn in the state's economy, the Temporary Emergency Benefits program was suspended on June 30.

### FEDERAL TAX STORY

In 1940 the total tax revenue of the Federal Government was \$4,902,000,000. In 1957 it was \$69,432,000,000, an increase of 1,316 per cent.



IMA Workmen's Compensation Committee in session at IMA Headquarters.

## Export-Import Bank Handling Surplus Fund Loans Efficiently

The Export-Import Bank of Washington is handling agricultural surplus fund loans to American industry, under Public Law 480, with efficiency, and an increasing number of American industries are borrowing such funds for establishment of manufacturing subsidiaries abroad.

The IMA Board recently went on record opposing pending Federal legislation (S.B. 1711) which would transfer the administration of such loans to the Development Loan Fund. The Board also recommended that (1) Public Law 480 should be amended to make it mandatory for the purchasing countries to hold at the disposal of private American enterprises not less than 25% of the foreign currency; (2) The interest rate should not exceed by more than 1% the rate charged by the United States Government to the borrowing nation; and (3) Interest accrued and loans repaid by borrowers under the Cooley amendment to Public Law 480 should be reloaned to United States industries, their subsidiaries or affiliates abroad in addition to the funds originally designated.

## Why Workers Leave Their Jobs

In a study of over 1,000 employees of a successful and well-managed business, the following information was tabulated when they were asked how they felt about the company:

- 18% felt responsible to too many superiors;
- 20% had never been told how they were doing;
- 22% received conflicting orders "frequently" or "most of the time";
- 28% said their supervisors would dodge, stall, pass the buck, or give only partial answers to their questions;
- 29% could get no action on their ideas;
- 31% were never told the reason that policies or procedures affecting their work were changed;
- 36% believed they didn't get nearly as much instruction as they needed; and
- 50% felt that the best-qualified people were not selected for promotion when better positions came along.



AN INTERESTING LETTER SAID...

## "Why in Heaven Don't You Speak Out on Inflation?"



I have received a number of letters from men and women who are concerned about inflation. One A. T. & T. share owner asked, "Why in heaven don't you speak out on this subject?"

The letter went on to say, "If you would alert the 1,625,000 share owners and 700,000 employees to the facts about inflation, they would help spread the news."

I warmly agree that it is essential to alert more people to the dangers of inflation and we in the Bell System are speaking up and speaking out at every opportunity.

In recent articles and bulletins to employees, the Bell System Companies have discussed the threat which inflation poses to the purchasing power of the dollar and to savings, insurance, and pensions.

At the annual meeting of A. T. & T. share owners I pointed out that inflation has been a tough problem in the telephone business. But we have not just talked about the problem—we have developed more efficient equipment and introduced many economies of operation. It is worth noting that the price of telephone service has generally gone up less since World War II than most other things.

But we know that the forces of inflation are far too widespread and powerful for any one individual or business to stem them singlehanded.

This brings me to the question that I believe so many are asking, "How can I help?" In these ways, it seems to me:

By giving spoken and written support to those who are working for a strong, sound, and stable dollar.

By opposing unreasonable demands, excessive spending, and schemes that add fuel to the inflationary fire.

Your friends and associates, and especially your representatives in Congress, are entitled to your constructive views.

For our part, we will continue to fight inflation by pushing research hard and effecting economies in our business. And by speaking out against this threat to the people and the country.



FREDERICK R. KAPPEL, PRESIDENT  
AMERICAN TELEPHONE AND TELEGRAPH COMPANY, NEW YORK, N. Y.



*This advertisement is appearing currently in various magazines, and is reproduced herein by IMA with the belief that it may be helpful to other business firms who are endeavoring to enlist the cooperation of their employees and stockholders in the fight against the menace of inflation.*





**Senator Arthur J. Bidwill speaks at Oak Park Arms Workshop.**

# IMA's Political Workshops



**Representative Ralph T. Smith speaks on political organization at the Alton Workshop.**

**W**ITH a practical down-to-earth approach under expert experienced instructors, the IMA political workshops have attracted wide attention. High praise and commendation have been received not only from many industrial executives but from outstanding political leaders.

Up to date, more than 500 top management officials from Illinois industry have taken the IMA course. Now stream-lined to eight intensive hours of lectures and discussions, the workshops are conducted in a single day. Supplemental supplies and literature are furnished all participants, including a "Political Handbook for Illinois Businessmen," prepared by IMA especially for the workshops. This booklet has been in great demand from many civic groups as well as classes in government at schools and colleges.

The workshops are a continuing program of IMA and will be resumed in the Fall.



**Robert James, Inland Steel Container Company, a precinct captain in Park Forest, discusses duties of precinct workers at Chicago Heights Workshop.**

**Joseph Just, superintendent of the Joliet Works, American Steel & Wire Company opens Joliet Workshop.**



Approved

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Senator Hayes Robertson makes notes at Chicago Heights before speaking to group.



Richard W. Jones, IMA's Legislative Director, discusses political party structure at Alton Workshop.

Joliet meeting featured C. H. Peterson (left) head of Peterson Printing Craftsmen, Will County Republican Chairman, and Anton B. Mutz, prominent Joliet attorney and Democrat precinct committeeman.

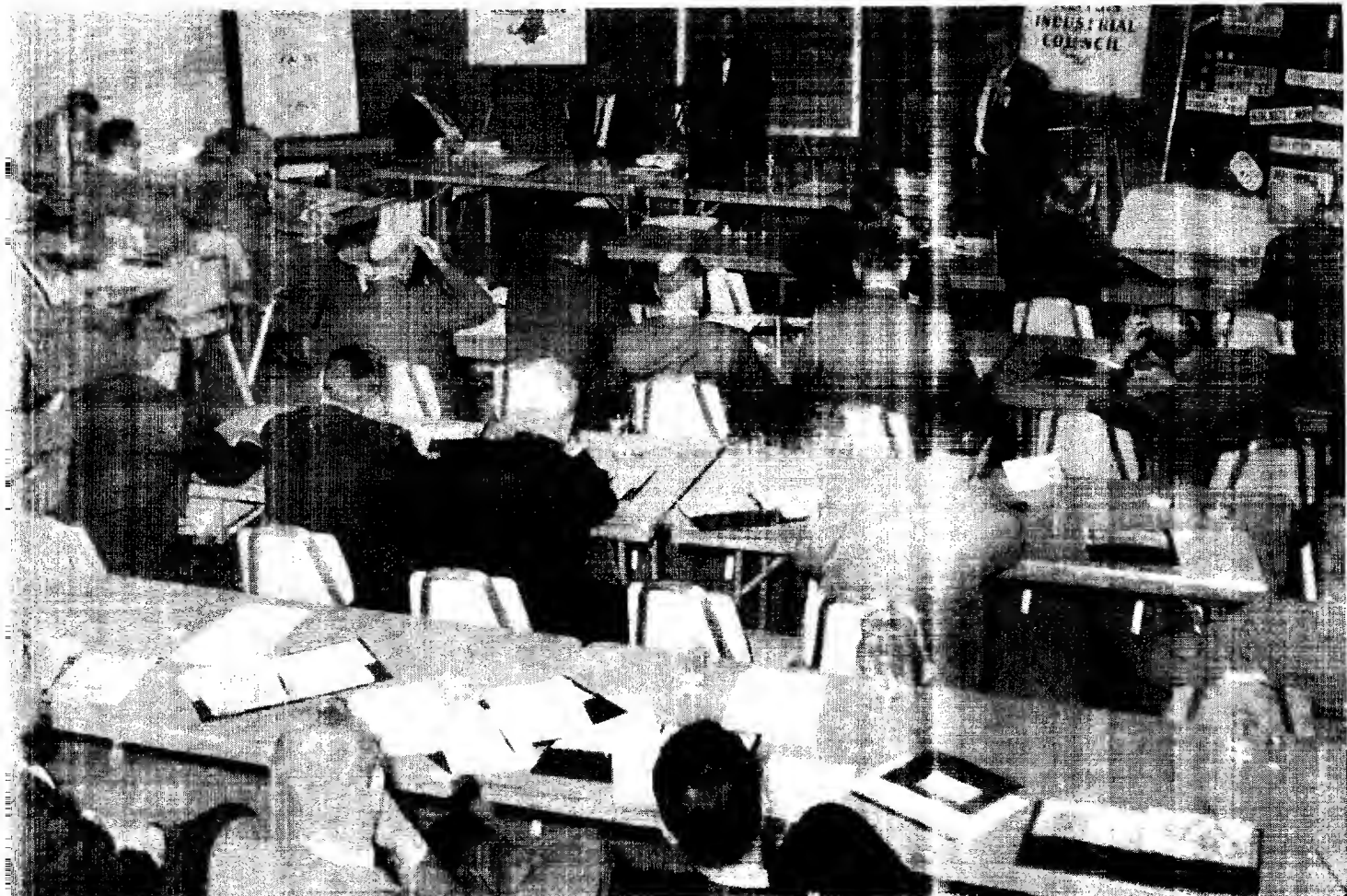




Senator Arthur J. Bidwill, president pro tempore of the Illinois Senate, and Jerry Dolezal, member Cook County Board of Commissioners, headed political panel in Cicero.

Panel on political party structure at Aurora meeting, with Senator Merritt J. Little speaking to Workshop members.

## IMA's Political Workshops (Continued)



Representative Lloyd "Curly" Harris answers questions on Alton Workshop panel.

## Cost of Living Sets New Record

The index of consumer's prices jumped half a point in June to 124.5% of the 1947-49 average. This is a new record high figure.

The Consumer's Price Index had remained practically stable during the previous 15 months, following a steady rise in 1956 and 1957. The June 1959 index is 4% higher than two years ago and 8% higher than in June 1956. The following figures indicate the trend.

(1947-49 = 100)		
1950 Average	—	102.8
1951 Average	—	111.0
1952 Average	—	113.5
1953 Average	—	114.4
1954 Average	—	114.8
1955 Average	—	114.5
1956 Average	—	116.2
1957 Average	—	120.2
1958 Average	—	123.5
January 1959	—	123.8
February 1959	—	123.7
March 1959	—	123.7
April 1959	—	123.9
May 1959	—	124.0
June 1959	—	124.5

## Additional Warning on "Give-Away" Programs

The Board of Directors of the IMA, in a statement submitted to the Members of Congress from Illinois, has again urged that no foreign aid funds be appropriated by Congress except for urgent military aid and for technical assistance loans to friendly, under-developed countries.

The Board of Directors stated in part:

"The budget for the fiscal year of 1959-60 proposed by the President includes \$3.9 billion for the continuation of foreign aid. Should this request be granted by Congress the total outlay for foreign aid since the inauguration of the program will reach a total of \$64 billion. Foreign grants and credits in the 1958 calendar year exceeded \$5 billion.

### Decline in Value of Dollar

"Our 'give-away' programs are partly responsible for the decline in the value of the dollar; for the increased outflow of gold from the United States and the diminishing confidence in our currency; for the unbalanced budgets; for the growing National Debt; and for the heavy burden of taxes which take about 30% of the labor of every American citizen.

"The Administration and Congress are now concerned about the creeping inflation in the United States. The IMA warned earlier this year that the grave danger to our country and to all of its residents



On-the-ground briefings on the Illinois legislative picture were held weekly in Springfield during the recent legislative session at dinner meetings attended by IMA staff representatives and members of the Illinois Industrial Council. Pictured at one of these discussions are, clockwise from left: Herbert L. Berry, manager of trade development, Rockford Chamber of Commerce; Gordon Strachan, IMA director of public relations; E. D. Stoetzel, secretary of Peoria Manufacturers' Association; James L. Donnelly, IMA executive vice president and secretary-treasurer of the Industrial Council; G. W. Hoelscher, general manager of East Side Manufacturers' Association of Granite City; C. H. Merideth, executive vice-president of Industrial Association of Quincy, Inc.; Harold A. Parmelee, Industrial Council president and executive vice-president of Associated Industries of the Quad-Cities, Rock Island; Richard W. Jones, IMA legislative director; E. R. Bartley, IMA industrial relations director; Thomas W. Butler, general manager of Alton District Manufacturers' Association; Lyle V. Murdock, executive secretary of Illinois Valley Manufacturers' Club, LaSalle; E. Edgerton Hart, secretary of IMA, and R. L. Oakman, executive secretary of Fox Valley Manufacturers' Association, Aurora.

inherent in the continuing trend towards inflation—the constant reduction in the value of the dollar—is a matter of common knowledge and concern."

IMA has consistently opposed the perpetuation and extension of foreign aid programs and has expressed repeatedly the conviction that the friendship of other nations cannot be secured or retained through "hand-outs."

### I RAN FOR CONGRESS; LOST

Lucas S. Miel, Detroit—President, Commercial Steel Treating Corp.

I'm an employer. Reps. looked for candidate, I became him.

Saw plants leave Plymouth. Auto Workers slaughtered me.

Of 139 top executives I checked, 38 didn't vote, 11 weren't registered.

I was for R-to-W.

Rather be Right than Congressman—so I ain't Congressman.

My friends didn't even know if they were in my district. Golf partner was in another district and didn't know why he couldn't find my name on ballot.



A VALUABLE FEATURE OF IMA MEMBERSHIP

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# Group Accidental Death and Dismemberment Insurance

**T**HIS special plan of insurance covers both occupational and non-occupational accidents and protects the key personnel of member firms 24 hours a day, every day throughout the year. There is **NO AGE LIMIT** for active employees under this plan.

The amount for which each eligible key employee may be insured is determined by the annual compensation received by the employee from the company. Principal amounts under the plan range from \$25,000 to \$100,000. The benefit for loss of life is the principal sum, and is payable to the beneficiary of the participant. Dismemberment benefits are payable to the participant. For the loss of both hands or both feet or the sight of both eyes, the participant is paid

the principal sum. For the loss of one hand and one foot, one hand and the sight of one eye, or one foot and the sight of one eye, the participant is also paid the principal sum. For the loss of one hand or one foot or the sight of one eye, the participant is paid one-half the principal sum.

*The cost of this valuable coverage is only 72c per \$1,000 of insurance per year.*

Administration of this group insurance plan is conducted by IMA as a service to its members through the IMA Group Insurance Fund (a non-profit organization). Operations of the Fund are conducted in the Chicago office of the IMA.

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**IMA GROUP INSURANCE FUND**  
**200 S. Michigan Ave.**  
**Chicago 4, Ill.**

**Please send me without obligation further details about the  
IMA Group Accidental Death and Dismemberment Insurance Plan.**

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Company

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